



Aberdeen Home Builders Association's Mission Statement

"The Aberdeen Home Builders Association is an organization of individual members, working together in a responsible and professional manner, promoting the building and remodeling industry within our community. As members, we are committed to

August 2014



Board Meeting

Thursday August 7, 2014

12:00 PM

The Pizza Ranch

Come join us and see what's happening
with your local AHBA.

Welcome New
members:

Greg Johnson

Amber Crouch

Calendar of Events 2014

August

5: 11th Annual AHBA Golf
Outing

7: Board Meeting-- Noon
at the Pizza Ranch

September is our next Membership Drive

You can earn triple the spike points for each new
member you bring to the association.

Curious about where you stand with your spike points?

Give Jen a call at 225-2055

Let 's make some money for our local group!

Let the office know how we can assist you to grow our
membership.

Aberdeen Home Builders Committees

Check out what's happening with your AHBA!!

Annual Banquet — Chairperson Dale Urlacher

Home Show — Chairperson Laura Staebner, Jon Smith, Cassie Monson, Erv Malsam, Corey Sauerwein, & Larew Goehring

Parade of Homes — Chairperson— Kevin Foss

Spring Auction — Chairperson Stuart Campbell

Golf Outing — Chairperson— Jon Smith

Government Affairs Committee— Mike Jung, Ed Hunstad, & Dale Urlacher, Pat Tollefson

Care Day Project — **Need Chairperson**

Scholarship — Chairperson Cassie Monson Co-Chair Ed Hunstad

Membership Committee — **Need Chairperson**

Membership Directory — Chairperson Donna Hurley

Appreciation Picnic — Chairperson—Brenda Waage & Co-chair Connie Kusler

Aberdeen Building

Permits 2013

January Permits 66
February Permits 31
March Permits 61
April Permits 141
May Permits 248
June Permits 225
July Permits 205
August Permits 185
September Permits 181
October Permits 144
November Permits 98
December Permits 52

2014 PERMITS

COMPARE A YEAR AGO

January Permits 37
February Permits 36
March Permits 72
April Permits 167
May Permits 250
June Permits 248
July Permits
August Permits
September Permits
October Permits
November Permits
December Permits



640 9th Avenue S.W.
Aberdeen, SD 57401-5896
605-725-7800

**You have job knowledge that could change someone's life,
please share it with a student.
For more information email Lee Sumner at lee.sumner@hubarea.com
or call 725-7800 or 380-8414.
You can make a difference.**



Left is Jordan Leidholt accepting a \$750 scholarship check from VP Corey Sauerwein at our July meeting. Jordan will be attending Mitchell Technical Institute this fall.

Good Luck Jordan!

SDHBA Board Of Directors Busy This Summer

The SDHBA Board of Directors met in Aberdeen July 17-18. Attendance was very good and progress was made in several areas. The Board voted to create a new committee—the Workforce Development Committee. This committee will work on an ongoing issue that is very important to SDHBA. We have been involved throughout this year in the Governor's Workforce Development Summits, and the officers met with the Governor last February to voice our commitment to the subject.

Our Awards Committee was pleased to announce several awards for 2014, that will be presented at the 35th Annual Convention in Watertown in November. The Builder of the Year Award will be presented to Dennis Arnold from Watertown. The Associate of the Year will be presented to Todd Boots from Tea. The Board Member of the Year will be presented to Lynn Mennis from Brookings. Three individuals will be inducted into the SDHBA Hall of Fame in November—George Houtman from Brookings, Jim Tolley from Black Hawk, and Cindy Sheehan from Sioux Falls. In celebrating the 35th Anniversary of SDHBA, there will be a first. Two individuals will receive SDHBA's highest award, the SDHBA Lifetime Achievement Award--Terry Konechne from Sioux Falls and Dave Asbridge from Rapid City.

Local Happenings:

Our 11th annual golf outing is at capacity with 14 teams! Thank you to all who have signed up to golf and sponsor this fun evening. If anyone would still like to sponsor this event give Jen or Jon a call we would be happy to add you to our sponsorship list.

Now that I am getting acclimated to my new job I am anxious to have a successful parade of homes, please consider having a home in this Fall's parade. Call me at 225-2055 or 228-6311.

One of my goals is to increase participation of current members, please consider attending our meeting on August 7 or inviting someone you know has been missing. We have a lot of information and ideas from the state meeting that I am hoping to start implementing and would love everyone's feedback.

I am starting to sell advertising for our new website, give me a call or shoot me an email if you are interested. Krysti will be training me in the near future and I would love to come out and demonstrate and sell you some ad space.

Aberdeen Home Builders Association Office Hours are Mondays-Thursdays 8:30-12:30. I do have to leave the office for banking, post office, errands and visits, so calling ahead is always advised. I will be visiting current and potential new members, so feel free to call me with any questions 225-2055 or 228-6311. I am enjoying getting to know everyone and figuring out how I can assist in the growth of our association!



President's Letter

Hello again everyone,

I really hope your summer is going well. As I travel around town there seems to be construction everywhere, there certainly seems to be plenty to go around.

We had a very good state meeting in Aberdeen last week, and Aberdeen had good attendance at the meeting. The Executive Director from the Black Hills has graciously volunteered to come to Aberdeen and help Jennifer with any items she needs help with. I haven't heard if Jenn has set it up or not.

There are several things coming down from the National Code Council, some of the bad things have been defeated and some have not, I will bring a few copies to the next meeting for anyone who would like them. We can also make more copies if we need to.

The SDHBA HELP inc loan program is off to a good start, there have been 4 loans approved. One of these loans had closed by the date of the state meeting, and one was to close on Monday 07/21/14. These loans charge a 1% origination fee, then the 1st 6 months are interest free to the builder. If the home has not sold and closed in the 1st 6 months, then the builder would pay 1/2 of the going rate of interest at the bank. Since this program is administered by the South Dakota Housing Development Authority they get 1/2 of these fees and the Help program gets the other 1/2. This 1/2 is what pays the bills for HELP Inc. This is a really good deal for anyone wishing to get into the low to moderate income housing market. We need to help "spread the word" about this opportunity for business.

We also had some great discussion about the shortage of labor here in the upper Midwest. We designated \$4600 to spend on several different programs for us to get in front of our young people and tell them about the opportunities for business ownership etc. We still believe that 4 year college is not for everyone and that anyone who likes the outdoors and is willing to work hard can make a very good living in our industry. If this shortage of labor continues the price of construction labor is definitely going to go up. If you or someone you know has a passion for this or any other of the many areas of concern facing our industry please sign them up and get them to our meetings.

In just over a month we will be having a membership drive. For anyone you sign up in the month of September you get triple spike points. And the AHBA is eligible for monetary prizes at the national level for all HBA's in our category, last year HBASE won \$2500.00 for their efforts in signing up new members.

With that I will get back off my soap box and sign off, remember our next meeting on the first Thursday in August 08/07/14. Please come and bring someone new.

Mike Jung

Board chair

2014 Fall Parade of Homes

The AHBA would like to host a Fall Parade of Homes at the end of September or first part of October. If you or someone you know would like to show a home,

please contact Jennifer at

ahba@midconetwork.com or

(605) 225-2055.

2014 Officers

Mike Jung –President 605-225-3888

Corey Sauerwein –Vice President 605-380-2272

Darin Beckius– Treasurer 605-225-5611

Connie Kusler –Secretary 605-225-5277

Jennifer Hieb—Exec. Officer 605-225-2055

State Director :

John Kokales 605-725-6000

Mike Jung 605-225-3888

Dave Jarvis 605-225-9107

Kevin Foss 605-225-8301

Local Board Members

Brenda Waage 229-7108

Kevin Foss 225-8301

Corey Sauerwein 380-2272

Ed Hunstad 229-4072

Dale Urlacher 225-7700

Troy Woehl 226-2464

Erv Malsam 225-8782

Larew Goehring 225-0707

Laura Staebner 225-8301

Collin Jacobs 725-6000